ROBERT A. YOUNG 501-317-9873
Current address: 9715 E 110th St. N, Owasso, OK 74055
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EDUCATION & TRAINING:
Pulaski Technical College, North Little Rock, AR
Sheet Metal Instructor and Apprenticeship Coordinator for 9 years
Bryant, AR City Council Member and Liaison to the Fire Department

Excellent interpersonal and communication skills; proficient in MS Office applications; exceptional mechanical, math and analytical skills; in-depth knowledge of and experience with blueprints, designs and layout; successful in driving process and continuous improvements. Very focused on building and supporting the Safety Culture.

PROFESSIONAL EXPERIENCE:

11/19 – present: **Project Manager, CR Meyer**, Industrial General Contractor, Tulsa, OK

- Estimate and manage industrial construction projects. Successfully acquired new customers to provide more diversity and expand the services of the company.

4/14 – 11/19: **Industrial Project Manager, Nabholz Corporation**, National commercial contractor specializing in industrial, civil, environmental, & specialty construction services

- Tulsa, OK (5/16 – 11/19)

  Plan, coordinate and supervise activities of industrial construction projects.
  Worked onsite to help open new office/division, establishing new customers, preparing project quotes and ensuring projects are completed on time and within budget.
  Supervise industrial craftsmen and DOT drivers in completion of projects, i.e., rigging, welding, fabrication, crane signaling, etc.
  Analyze drawings, specifications and other documents to prepare project quotes and perform initial and as-needed walk-throughs to insure project success.
  Consult with customers, vendors, and personnel in other divisions to resolve issues.
- Rogers, AR (4/14 – 5/16)

  Responsible for preparing project quotes and ensuring projects are completed on time and within budget including supervising skilled craftsmen assigned to projects.
  Supervise and continually improve the fabrication shop process, insuring jobs are completed efficiently and meet customer needs.
  Oversee utilization of waterjet equipment to insure parts are manufactured efficiently and meet specific customer requirements.

Accomplishments:
Opened new office/division with better than expected financial results.
Initiated the purchase of new equipment to increase capabilities in the fabrication shop.
Increased repeat business and successfully maintain positive teamwork with other divisions.
Trained and earned respect of skilled craftsmen and improved relations between divisions and other locations within the Nabholz organization.

10/12 – 4/14: **Industrial Client Manager, Northwest Arkansas Sheet Metal**, Rogers, AR; Commercial HVAC contractor, fabricator and installer of ductwork systems and industrial welding projects

- Made sales calls to prospective customers and designed industrial Sheet Metal projects.
- Insured projects were completed within designated timeframe and budget.
- Supervised field installers during on-site projects.

Accomplishments:
Secured industrial projects from new customers and reinstated customer base that had been lost previously.

2/10 – 10/12: Completed short term assignments due to family relocation and limited permanent employment availability.

6/09 – 2/10: **Manufacturing Manager/Project Estimator; Middleton, Inc.,** Bryant, AR; Commercial and residential HVAC installer and servicer

- Analyzed equipment needs for manufacturing division and made recommendations for purchase.
- Designed solutions for customer needs and solicited new business.
- Completed vendor negotiations and selection.
- Created shop drawings and material take offs for HVAC contracts.

Accomplishments:
Initiated manufacturing processes to begin an Industrial Manufacturing division utilizing newly purchased equipment.
Assisted other divisions by developing solutions for special and unique project needs.

9/93 – 5/09: **Plant Manager, Tru-Fab, Inc.,** Maumelle, AR; Sheet Metal Fabrication Company

- Responsible for all plant operations including supervision of up to 50 employees, creating an environment of teamwork and meeting customer demands while maintaining profitability.
- Trained employees in the operation of multiple types of CNC equipment, turret punches, press brakes and 2000 watt laser and continually improved processes and throughput.
- Responsible for inventory control, workflow, and safety.
- Responsible for scheduling jobs and employees to coordinate business needs with customer demands.
- Determined raw material needs, purchased products, and coordinated shipping and receiving of raw materials and finished goods.
- Assisted with programming and drafting utilizing CAD operating systems unique to Tru-Fab.

Accomplishments:
Hired as hourly craftsman, then promoted to Supervisor after 12 months. Performed as Supervisor for 2 years, then promoted to Plant Manager. Plant Manager Position was eliminated in May, 2009 due to loss of large contract and downturn in business. Company is currently much smaller than it was previously, with less than 10 employees.